



MCAHRMM Fall17 Agenda

October 27, 2017

Hotel Metro in St. Paul, MN



7:30-8:15 Registration: Breakfast is the All American- Fluffy scrambled eggs topped with cheddar cheese, crispy bacon, sausage patties, classic French toast, and seasoned skillet browns.

8:15-8:30am Welcome: Announcements, Open Positions, & Chapter News, Presented by Mike Hoffmann

8:30 - 9:30am First session: David Kaczmarek, CMRP, FAHRMM, Par Level Distribution – Is There a Better Way? We've come a long way from cart exchange. Now, many other systems have emerged that promise to be more efficient and effective at accomplishing this task. These include Kanban, RFID enhancements, and weight sensitive bins. Are these really better and worth the additional investment? This program will attempt to answer that question. It will compare and contrast the various options currently available. It will also include a case study of one organization that has embraced one of these new technologies.

(Assorted bars, freshly baked cookies, and potato chips., coffee, soda, water will be available in back of room at 9:30)

9:40 -10:40Second session: Dennis Mullins, MBA, CMRP Implementing a Consolidated Service Center : The current healthcare environment is ever changing. Executive leadership has tasked supply chain leaders with developing strategy for reducing costs without negatively impacting patient care. In most healthcare organizations, more than 30% of the delivered care costs stem from the supply chain. Healthcare supply chain leaders are challenged with a finding a way to leverage system buying power with high quality care. One way that is emerging is the implementation of integrated service centers. This presentation will speak to the journey of Indiana University Health's Integrated Service Center business plan, design, and build.

10:45am – 12:45 pm: Vendor Fair - Come ready to network, share information and enter for chances to win prizes! Yes, really there will be giveaways at the conclusion of the conference

12:45 – 1:45pm Lunch: Pulled pork, grilled chicken breast, baked beans, coleslaw, potato salad and buns.

1:50 - 2:50pm Third session: Peter Robson, Navigating the Storm: How Supply Chain Management Can Transform Capital Equipment Costs

These are uncertain times for hospitals and the likelihood of pending reform makes it hard to know what the future will look like. No matter what happens with healthcare reform, hospitals will continue to face rising cost pressures and the need to drive structural cost reduction across the enterprise. Supply chain professionals can play an active role in helping transform cost by looking in areas previously hidden from view, like capital equipment, so their hospital will be ready for whatever the future may hold.

3:10- 4:10pm Fourth Session: Laina Latterner, Understanding Value-Based Care
Laina will cover the evolution of value-based care and the impact it has on our practices and clinics. She will explain the differences of the various programs, including MIPS and HEDIS, and how you can contribute to the success of your organization as these programs are implemented and tracked for the payers with whom you're contracted. This includes, but is not limited to standardizations of products and workflow.

Before you go...we have prizes to hand out. Must be present to win.

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Speaker Biographies:

David Kaczmarek, CMRP, FAHRMM

As Principal, Healthcare Supply Chain Solutions, Dave conducts and manages expense reduction and supply chain projects for hospitals and systems throughout the US. He has 40+ years experience in administration and healthcare supply chain management. Prior positions include Director of Materials Management positions at a variety of hospitals and healthcare systems, Senior Director, Huron Healthcare and Executive VP, the McFaul & Lyons Group.

Dave is a frequent speaker on supply chain and professional development topics, author of the [Healthcare Materials Management Policy and Procedural Manual](#), a regular column on Supply Chain Best Practices in HPN, and has been published in a variety of other healthcare magazines. He is a past AHRMM board member, a CMRP and lifetime FAHRMM.

Dennis Mullins, MBA, CMRP

Dennis joined IU Health as Senior Vice President, Supply Chain Operations in May of 2015. In May of 2017, IU Health opened a new Integrated Service Center designed to support all supply chain needs for its 15 hospital system. Prior to IU Health, Dennis was at Baylor Scott and White Health in Dallas, Texas, where he led a large supply chain team as their Corporate Director of Supply Chain Intergration, He also previously served in Supply Chain roles at Shands at the University of Florida and HCA Healthcare, among other organizations. Additionally, Dennis honorably served in the United States Air Force for 10 years as a medical materials specialist.

Dennis is a seasoned healthcare professional with more than 30 years of supply chain experience as an effective leader along with a proven ability to meet and exceed strategic supply chain goals. He holds an MBA from Amberton University and he is a candidate for a doctorate in business administration from Grand Canyon University.

Peter Robson

Peter is passionate about the opportunity to reduce the cost of healthcare and founded Miga Solutions with a vision of transforming the market for medical equipment. In his role as CEO, Peter oversees day-to-day operations and leads business development, expanding Miga's network of clients, suppliers and strategic partners around the world. Prior to founding Miga in 2004, Peter was CEO of Mackenzie Marketing, a marketing strategy and communications company serving Fortune 500 clients in healthcare, technology and financial services. Previously, Peter held senior leadership roles with several early stage technology companies, including CEO of eTour (sold to Ask Jeeves, now Ask.com) and senior vice president of VerticalOne (sold to S1). Peter graduated from Middlebury College and the Kellogg Graduate School of Management at Northwestern University.

Laina Latterner

Laina Latterner has worked in health care sales and consulting for both manufacturers and distributors for the past 10 years. As the Business Solutions Consultant at McKesson Medical-Surgical, she focused her time on understanding value-based care and how it affects every aspect of a practice, from staffing to workflow to patient outcomes. She created a value-based care education program for reps and customers to provide a road map for successfully navigating healthcare reform and value-based care models. In her current role as Lab Consultant at McKesson, Laina is focused on how to increase patient compliance and satisfaction and reduce care gaps as they relate to quality metrics and point-of-care testing.

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